



RATES AND SERVICES U WEST & U EAST PORTS OF KALININGRAD

UTLC
Eurasian
Rail Alliance

#KEENONGREEN

15.12.2020

Dear clients and partners,

We are pleased to announce JSC UTLC ERA rates and terms of freight forwarding services for transportation of transit containers by container block trains on the following routes:

U WEST (China-Europe)

U EAST (Europe-China)

Please find enclosed rates and terms of freight forwarding services which are valid from the 1st of January 2021 till the 31st of March 2021.

Percentage of cargo returning (adjustment index) 50% or 100% over the reporting period and relevant rates are at the Customer's option at the time of signing the annex to the contract.

**U WEST (Dostyk – Kaliningrad-Sortirovochny/Baltiysk)
100% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Dostyk - exp.** of Kazakhstan railways to the destination station **Kaliningrad – Sortirovochny - exp./Baltiysk - exp.** of Russian railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 550 | 1 290 | 2 100 | 1 850 |
| Tank container | 20' | 1 850 | 1 540 | 2 480 | 2 190 |
| All-purpose | 40' | 2 530 | 2 120 | 3 500 | 3 150 |
| Refrigerator | 40' | 2 580 | 2 260 | 3 700 | 3 350 |
| All-purpose | 45' | 2 530 | 2 200 | 3 550 | 3 300 |
| Refrigerator | 45' | 2 640 | 2 300 | 3 730 | 3 400 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Dostyk, Kyana and Chernyshevskoe station;
- handling operations at Dostyk station;
- container lashing on the platform at Dostyk station (in compliance with the railway carrier's requirements);
- provision of the fitting platform on the Route, including 7 (seven) days of platforms locating at Kaliningrad-Sortirovochny/Baltiysk station and at port until dispatch in train following the route Kaliningrad-Sortirovochny/Baltiysk – Dostyk/ Altynkol;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition at Kaliningrad-Sortirovochny/Baltiysk station and arranged to depart by container block train back to Dostyk/ Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate.

**U EAST (Kaliningrad-Sortirovochny/Baltiysk – Dostyk)
100% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Kaliningrad – Sortirovochny - exp./ Baltiysk - exp.** of Russian railways to the destination station **Dostyk - exp.** of Kazakhstan railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 350 | 1 120 | 1 500 | 1 350 |
| Tank container | 20' | 1 700 | 1 430 | 1 900 | 1 650 |
| All-purpose | 40' | 2 330 | 1 960 | 2 600 | 2 350 |
| Refrigerator | 40' | 2 380 | 2 140 | 2 750 | 2 550 |
| All-purpose | 45' | 2 330 | 2 080 | 2 650 | 2 470 |
| Refrigerator | 45' | 2 440 | 2 180 | 2 800 | 2 570 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Kybartai and Molodechno station;
- provision of the fitting platform (for base rate 3 (three) days of platform locating at st. Kaliningrad-Sortirovochny/Baltiysk and private tracks is included);
- empty container sealing at Chernyshevskoe station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/Altynkol station of Kazakhstan railways to Kaliningrad-Sortirovochny/Baltiysk station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Kaliningrad-Sortirovochny/Baltiysk station and additional platforms are required for transportation arrangement.

**U WEST (Altynkol – Kaliningrad-Sortirovochny/Baltiysk)
100% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Altynkol – exp.** of Kazakhstan railways to the destination station **Kaliningrad – Sortirovochny - exp./Baltiysk - exp.** of Russian railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 550 | 1 290 | 2 110 | 1 860 |
| Tank container | 20' | 1 850 | 1 540 | 2 510 | 2 200 |
| All-purpose | 40' | 2 540 | 2 120 | 3 600 | 3 200 |
| Refrigerator | 40' | 2 590 | 2 240 | 3 750 | 3 400 |
| All-purpose | 45' | 2 540 | 2 180 | 3 650 | 3 350 |
| Refrigerator | 45' | 2 650 | 2 290 | 3 810 | 3 450 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Altynkol, Kyana and Chernyshevskoe station;
- handling operations at Altynkol station;
- provision of the fitting platform on the Route, including 7 (seven) days of platforms locating at Kaliningrad-Sortirovochny/Baltiysk station and at port until dispatch in train following the route Kaliningrad-Sortirovochny/Baltiysk – Dostyk/ Altynkol;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition at Kaliningrad-Sortirovochny/Baltiysk station and arranged to depart by container block train back to Dostyk/ Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate.

**U EAST (Kaliningrad-Sortirovochny/Baltiysk – Altynkol)
100% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Kaliningrad – Sortirovochny - exp./Baltiysk - exp.** of Russian railways to the destination station **Altynkol - exp.** of Kazakhstan railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 350 | 1 120 | 1 500 | 1 350 |
| Tank container | 20' | 1 700 | 1 450 | 1 900 | 1 650 |
| All-purpose | 40' | 2 330 | 1 960 | 2 600 | 2 350 |
| Refrigerator | 40' | 2 390 | 2 150 | 2 750 | 2 550 |
| All-purpose | 45' | 2 330 | 2 090 | 2 650 | 2 470 |
| Refrigerator | 45' | 2 450 | 2 190 | 2 850 | 2 570 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Kybartai and Molodechno station;
- provision of the fitting platform (for base rate 3 (three) days of platform locating at st. Kaliningrad-Sortirovochny/Baltiysk and private tracks is included;
- empty container sealing at Chernyshevskoe station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/Altynkol station of Kazakhstan railways to Kaliningrad-Sortirovochny/Baltiysk station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Kaliningrad-Sortirovochny/Baltiysk station and additional platforms are required for transportation arrangement.

**U WEST (Dostyk – Kaliningrad-Sortirovochny/Baltiysk)
50% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Dostyk - exp.** of Kazakhstan railways to the destination station **Kaliningrad – Sortirovochny - exp./Baltiysk - exp.** of Russian railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 650 | 1 390 | 2 100 | 1 850 |
| Tank container | 20' | 2 000 | 1 690 | 2 480 | 2 190 |
| All-purpose | 40' | 2 830 | 2 420 | 3 500 | 3 150 |
| Refrigerator | 40' | 2 940 | 2 600 | 3 700 | 3 350 |
| All-purpose | 45' | 2 840 | 2 550 | 3 550 | 3 300 |
| Refrigerator | 45' | 3 000 | 2 650 | 3 730 | 3 400 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Dostyk, Kyana and Chernyshevskoe station;
- handling operations at Dostyk station;
- container lashing on the platform at Dostyk station (in compliance with the railway carrier's requirements);
- provision of the fitting platform on the Route, including 3 (three) days after the platform arrival to the destination station given to the Client for return of technically and commercially suitable platform allocated for carriage to the destination station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid on condition of container transportation in TEU on the route from the departure station Kaliningrad-Sortirovochny/Baltiysk to Dostyk, in amount no less than 50% (adjustment index) in TEU of containers transported on the route from Dostyk to the destination station Kaliningrad-Sortirovochny/Baltiysk over the reporting period. Moreover, special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition as part of at least every second regular container block trains at Kaliningrad-Sortirovochny/Baltiysk station and arranged to depart by container block train back to Dostyk/ Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate. Base rates are applied for the actual number of containers exceeding the number of containers upon special rates over the reporting period.

**U EAST (Kaliningrad-Sortirovochny/Baltiysk – Dostyk)
50% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Kaliningrad – Sortirovochny - exp./ Baltiysk - exp.** of Russian railways to the destination station **Dostyk - exp.** of Kazakhstan railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 450 | 1 270 | 1 650 | 1 500 |
| Tank container | 20' | 1 800 | 1 600 | 2 050 | 1 850 |
| All-purpose | 40' | 2 630 | 2 350 | 2 950 | 2 700 |
| Refrigerator | 40' | 2 730 | 2 500 | 3 100 | 2 900 |
| All-purpose | 45' | 2 630 | 2 450 | 3 000 | 2 810 |
| Refrigerator | 45' | 2 790 | 2 540 | 3 150 | 2 920 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Kybartai and Molodechno station;
- provision of the fitting platform including 3 (three) days of platform locating at st. Kaliningrad-Sortirovochny/Baltiysk and private tracks is included;
- empty container sealing at Chernyshevskoe station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/Altynkol station of Kazakhstan railways to Kaliningrad-Sortirovochny/Baltiysk station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Kaliningrad-Sortirovochny/Baltiysk station and additional platforms are required for transportation arrangement.

**U WEST (Altynkol – Kaliningrad-Sortirovochny/Baltiysk)
50% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Altynkol – exp.** of Kazakhstan railways to the destination station **Kaliningrad – Sortirovochny - exp./Baltiysk - exp.** of Russian railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 650 | 1 390 | 2 110 | 1 860 |
| Tank container | 20' | 2 000 | 1 690 | 2 510 | 2 200 |
| All-purpose | 40' | 2 830 | 2 420 | 3 600 | 3 200 |
| Refrigerator | 40' | 2 940 | 2 600 | 3 750 | 3 400 |
| All-purpose | 45' | 2 840 | 2 550 | 3 650 | 3 350 |
| Refrigerator | 45' | 3 000 | 2 650 | 3 810 | 3 450 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Altynkol, Kyana and Chernyshevskoe station;
- handling operations at Altynkol station;
- provision of the fitting platform on the Route, including 3 (three) days after the platform arrival to the destination station given to the Client for return of technically and commercially suitable platform allocated for carriage to the destination station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid on condition of container transportation in TEU on the route from the departure station Kaliningrad-Sortirovochny/Baltiysk to Altynkol, in amount no less than 50% (adjustment index) in TEU of containers transported on the route from Altynkol to the destination station Kaliningrad-Sortirovochny/Baltiysk over the reporting period.

Moreover, special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition as part of at least every second regular container block trains at Kaliningrad-Sortirovochny/Baltiysk station and arranged to depart by container block train back to Dostyk/ Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate.

Base rates are applied for the actual number of containers exceeding the number of containers upon special rates over the reporting period.

**U EAST (Kaliningrad-Sortirovochny/Baltiysk – Altynkol)
50% - return shipment**

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Kaliningrad – Sortirovochny - exp./ Baltiysk - exp.** of Russian railways to the destination station **Altynkol - exp.** of Kazakhstan railways (in U.S. dollars per container):

| Type of container | Size, feet | Special rate | | Base rate | |
|-------------------|------------|--------------|--------------|--------------|--------------|
| | | loaded | empty | loaded | empty |
| | | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT | incl. 0% VAT |
| All-purpose | 20' | 1 450 | 1 270 | 1 650 | 1 500 |
| Tank container | 20' | 1 800 | 1 600 | 2 050 | 1 850 |
| All-purpose | 40' | 2 630 | 2 350 | 2 950 | 2 700 |
| Refrigerator | 40' | 2 730 | 2 500 | 3 100 | 2 900 |
| All-purpose | 45' | 2 630 | 2 450 | 3 000 | 2 810 |
| Refrigerator | 45' | 2 790 | 2 540 | 3 150 | 2 920 |

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Kybartai and Molodechno station;
- provision of the fitting platform, including 3 (three) days of platform locating at st. Kaliningrad-Sortirovochny/Baltiysk and private tracks is included;
- empty container sealing at Chernyshevskoe station;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate does not include fee for spotting/picking of the fitting platforms from Kaliningrad-Sortirovochny/Baltiysk station to port, handling, demurrage, customs formalities and other additional charges at Kaliningrad-Sortirovochny/Baltiysk station and at port.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/Altynkol station of Kazakhstan railways to Kaliningrad-Sortirovochny/Baltiysk station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Kaliningrad-Sortirovochny/Baltiysk station and additional platforms are required for transportation arrangement.

The information in this notice is not a public offer.