



RATES AND SERVICES U WEST & U EAST

UTLC
Eurasian
Rail Alliance

#KEENONGREEN

15.12.2020

Dear clients and partners,

We are pleased to announce JSC UTLC ERA rates and terms of freight forwarding services for transportation of transit containers by container block trains on the following routes:

U WEST (China-Europe)

U EAST (Europe-China)

Please find enclosed rates and terms of freight forwarding services which are valid from the 1st of January 2021 till the 31st of March 2021.

U WEST (Dostyk – Brest/Bruzhi/Svisloch)

The Forwarder's rate for transportation of the consignor's/ consignee's loaded (general cargo, non-hazardous, not non-ferrous metals) and empty containers by regular container block trains on the route from the departure station **Dostyk - exp.** of Kazakhstan railway to the destination station **Brest - Central - exp./ Brest – Northern – exp./ Bruzhi - exp./ Svisloch - exp.** of Belorussian railway (in U.S. dollars per container):

Container type	Size, feet	Average monthly amount of transported containers in TEU *	Special rate		Base rate	
			loaded	empty	loaded	empty
			incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	from 1	1 500	1 320	1 900	1 900
Tank container	20'	from 1	1 750	1 620	2 150	2 150
All-purpose *	40'*	up to 1000	2 840	2 390	3 200	3 200
		from 1001 to 1500	2 820	2 370		
		from 1501 to 4100	2 780	2 330		
		from 4101	2 700	2 250		
Refrigerator	40'	from 1	2 700	2 450	3 200	3 200
All-purpose	45'	from 1	2 700	2 350	3 200	3 200
Refrigerator	45'	from 1	2 700	2 450	3 200	3 200

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian railways;
- transit customs declaration for loaded containers at Dostyk station;
- handling operations at Dostyk station;
- container lashing on the platform at Dostyk station (in compliance with the railway carrier's requirements);
- provision of the fitting platform on the Route, including 3 (three) days after the platform arrival to the destination station given to the Client for return of technically and commercially suitable platform allocated for carriage to the destination station;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid on condition of container transportation in TEU on the route from the departure station of Belorussian railways to Dostyk, in amount no less than 45% (adjustment index) in TEU of containers transported on the route from Dostyk to the destination station of Belorussian railways over the reporting period.

Base rates are applied for the actual number of containers exceeding the number of containers upon special rates over the reporting period.

* Special rates for the current reporting period are applied on condition of adjustment index abundance and reaching average monthly amount of transported containers in TEU for all directions of transportation China – Europe/Belorussia and Europe/Belorussia - China over the previous reporting period.

U EAST (Brest/Bruzhi/Svisloch – Dostyk)

The Forwarder's rate for transportation of consignor/consignee's loaded (general cargo, nonhazardous goods, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Brest - Northern - exp./ Brest - Central- exp./ Bruzhi - exp./ Svisloch - exp.** of Belorussian railways to the destination station **Dostyk- exp.** of Kazakhstan railways (in US Dollars per 1 container):

Container type	Size, feet	Average monthly amount of transported containers in TEU *	Special rate		Base rate Bruzhi/Svisloch	
			loaded	empty	loaded	empty
			incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	from 1	1 450	1 300	1 580	1 400
Tank container	20'	from 1	1 700	1 550	1 880	1 700
All-purpose *	40'*	up to 1000	2 600	2 270	2 850	2 420
		from 1001 to 1500	2 570	2 240		
		from 1501 to 4100	2 530	2 200		
		from 4101	2 500	2 170		
Refrigerator	40'	from 1	2 500	2 410	2 850	2 650
All-purpose	45'	from 1	2 500	2 310	2 850	2 550
Refrigerator	45'	from 1	2 500	2 410	2 850	2 650

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian railways;
- transit customs declaration for loaded containers at Brest/ Bruzhi/ Svisloch station;
- handling operations at Brest/ Bruzhi station;
- provision of the fitting platform;
- empty container sealing;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to containers transportation on the Forwarder's platforms which arrived in loaded condition from Dostyk/Altynkol station of Kazakhstan railways to Bruzhi/ Svisloch station. Base rates are applied in case JSC UTLC ERA platforms are unavailable at Bruzhi/ Svisloch station and additional platforms are required for transportation arrangement.

* Special rates for the current reporting period are applied on condition of adjustment index abidance and reaching average monthly amount of transported containers in TEU for all directions of transportation China – Europe/Belorussia and Europe/Belorussia - China over the previous reporting period.

U WEST (Altynkol – Brest/Bruzhi/Svisloch)

The Forwarder's rate for transportation of consignor/consignee's loaded (general cargo, nonhazardous goods, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Altynkol - exp.** of Kazakhstan railways to the destination station **Brest - Central - exp./Brest – Northern - exp./ Bruzhi - exp./ Svisloch - exp.** of Belorussian railways (in US Dollars per 1 container):

Container type	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 500	1 350	1 900	1 900
Tank container	20'	1 800	1 670	2 200	2 200
All-purpose	40'	2 650	2 480	3 250	3 250
Refrigerator	40'	2 650	2 480	3 250	3 250
All-purpose	45'	2 650	2 600	3 250	3 250
Refrigerator	45'	2 650	2 480	3 250	3 250

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian railways;
- transit customs declaration for loaded containers at Altynkol station;
- handling operations at Altynkol station;
- provision of the fitting platform on the Route, including 3 (three) days after the platform arrival to the destination station given to the Client for return of technically and commercially suitable platform allocated for carriage to the destination station;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid on condition of containers transportation in TEU on the route from the departure station of Belorussian railways to Altynkol, in amount no less than 40% (adjustment index) in TEU of containers transported on the route from Altynkol to the destination station of Belorussian railways over the reporting period.

Base rates are applied for the actual number of containers exceeding the number of containers upon special rates over the reporting period.

U EAST (Brest/Bruzhi/Svisloch – Altynkol)

The Forwarder's rate for transportation of consignor/consignee's loaded (general cargo, nonhazardous goods, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Brest - Northern - exp./ Brest – Central- exp./ Bruzhi - exp./ Svisloch - exp.** of Belorussian railways to the destination station **Altynkol - exp.** of Kazakhstan railways (in US Dollars per 1 container):

Container type	Size, feet	Special rate		Base rate Bruzhi/ Svisloch	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 400	1 350	1 540	1 500
Tank container	20'	1 690	1 660	1 840	1 820
All-purpose	40'	2 450	2 450	2 700	2 700
Refrigerator	40'	2 550	2 450	2 800	2 700
All-purpose	45'	2 550	2 590	2 800	2 840
Refrigerator	45'	2 550	2 450	2 800	2 700

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian railways;
- transit customs declaration for loaded containers at Brest/ Bruzhi/ Svisloch station;
- handling operations at Brest/Bruzhi station;
- provision of the fitting platform;
- empty container sealing;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/ Altynkol station of Kazakhstan railways to Bruzhi/ Svisloch station. Base rates are applied in case JSC UTLC ERA platforms are unavailable at Bruzhi/ Svisloch station and additional platforms are required for transportation arrangement.

U WEST (Dostyk – Zheleznodorozhny/Mamonovo)

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Dostyk - exp.** of Kazakhstan railways to the destination station **Zheleznodorozhny - exp./Mamonovo-exp.** of Russian railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 600	1 340	2 150	1 920
Tank container	20'	1 900	1 590	2 550	2 260
All-purpose	40'	2 600	2 210	3 600	3 250
Refrigerator	40'	2 660	2 350	3 800	3 450
All-purpose	45'	2 600	2 290	3 650	3 400
Refrigerator	45'	2 730	2 390	3 820	3 490

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Dostyk, Kyana and Chernyshevskoe station;
- handling operations at Dostyk station;
- container lashing on the platform at Dostyk station (in compliance with the railway carrier's requirements);
- handling operations at Chernyakhovsk/ Dzerzhinskaya-Novaya station;
- provision of the fitting platform on the Route, including 7 (seven) days of platforms locating at Chernyakhovsk/ Dzerzhinskaya-Novaya station waiting for matching train following the route Zheleznodorozhny/ Mamonovo – Dostyk/Altynkol;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition at Zheleznodorozhny/ Mamonovo station and arranged to depart by container block train back to Dostyk/Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate.

U EAST (Zheleznodorozhny/Mamonovo – Dostyk)

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Zheleznodorozhny - exp./ Mamonovo-exp.** of Russian railways to the destination station **Dostyk - exp.** of Kazakhstan railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 400	1 170	1 580	1 400
Tank container	20'	1 750	1 500	1 980	1 730
All-purpose	40'	2 400	2 050	2 750	2 450
Refrigerator	40'	2 500	2 230	2 880	2 620
All-purpose	45'	2 400	2 170	2 800	2 570
Refrigerator	45'	2 560	2 270	2 930	2 670

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Zheleznodorozhny/ Mamonovo, Kybartai and Molodechno station;
- handling operations at Chernyakhovsk/ Dzerzhinskaya-Novaya station;
- provision of the fitting platform (for base rate 3 (three) days of platform locating at st. Zheleznodorozhny (Chernyakhovsk) / Mamonovo (Dzerzhinskaya-Novaya));
- empty container sealing;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/ Altynkol station of Kazakhstan railways to Zheleznodorozhny/ Mamonovo station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Zheleznodorozhny/ Mamonovo station and additional platforms are required for transportation arrangement.

U WEST (Altynkol – Zheleznodorozhny/Mamonovo)

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Altynkol – exp.** of Kazakhstan railways to the destination station **Zheleznodorozhny - exp./Mamonovo-exp.** of Russian railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 600	1 340	2 180	1 930
Tank container	20'	1 900	1 590	2 580	2 270
All-purpose	40'	2 600	2 210	3 700	3 300
Refrigerator	40'	2 680	2 330	3 850	3 500
All-purpose	45'	2 600	2 270	3 730	3 430
Refrigerator	45'	2 740	2 380	3 900	3 550

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Altynkol, Kyana and Chernyshevskoe station;
- handling operations at Altynkol station;
- handling operations at Chernyakhovsk/ Dzerzhinskaya-Novaya station;
- provision of the fitting platform on the Route, including 7 (seven) days of platforms locating at Chernyakhovsk/ Dzerzhinskaya-Novaya station waiting for matching train following the route Zheleznodorozhny/ Mamonovo – Dostyk/ Altynkol;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms which previously arrived in loaded condition at Zheleznodorozhny/ Mamonovo station and arranged to depart by container block train back to Dostyk/ Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate.

U EAST (Zheleznodorozhny/Mamonovo – Altynkol)

The Forwarder's rate for transportation of consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by regular container block trains on the route from the departure station **Zheleznodorozhny - exp./ Mamonovo-exp.** of Russian railways to the destination station **Altynkol – exp.** of Kazakhstan railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 400	1 170	1 580	1 400
Tank container	20'	1 750	1 500	1 980	1 730
All-purpose	40'	2 400	2 050	2 750	2 450
Refrigerator	40'	2 510	2 240	2 880	2 620
All-purpose	45'	2 400	2 180	2 800	2 570
Refrigerator	45'	2 580	2 280	2 950	2 670

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan, Russian, Belorussian and Lithuanian railways;
- transit customs declaration for loaded containers at Zheleznodorozhny/ Mamonovo, Kybartai and Molodechno station;
- handling operations at Chernyakhovsk/ Dzerzhinskaya-Novaya station;
- provision of the fitting platform (for base rate 3 (three) days of platform locating at st. Zheleznodorozhny (Chernyakhovsk) / Mamonovo (Dzerzhinskaya-Novaya)
- empty container sealing;
- cargo convoy charges;
- freight forwarder's fee.

Special rates are valid subject to containers transportation on Forwarder's platforms which arrived in loaded condition from Dostyk/ Altynkol station of Kazakhstan railways to Zheleznodorozhny/ Mamonovo station. Base rates are applied in case of JSC UTLC ERA platforms are unavailable at Zheleznodorozhny/ Mamonovo station and additional platforms are required for transportation arrangement.

U WEST (Dostyk - Buslovskaya)

The Forwarder's rate for transportation of the consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by container block trains on the route from the departure station **Dostyk - exp.** of Kazakhstan railways to the destination station **Vuosaari/ Kouvola** of Finnish railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 650	1 450	2 200	2 080
Tank container	20'	2 180	1 700	2 800	2 380
All-purpose	40'	2 850	2 420	3 800	3 500
Refrigerator	40'	3 330	2 550	4 400	3 700
All-purpose	45'	3 170	2 500	4 240	3 600
Refrigerator	45'	3 630	2 720	4 720	3 880

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan and Russian railways;
- transit customs declaration for loaded containers at Dostyk station;
- handling operations at Dostyk station;
- container lashing on the platform at Dostyk station (in compliance with the railway carrier's requirements);
- railway bill (Russian-Finnish direct railway communication) at Buslovskaya station of Russian railways;
- provision of the fitting platform on the Route, including nine days (special rate)/ seven days (base rate) of the platform locating on Finnish railways;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate excludes:

- rail rate and other expenses on Finnish railway.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms loaded with containers which previously arrived in loaded condition at Vuosaari/ Kouvola station of Finnish railways and arranged to depart by container block train back to Dostyk/Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate. In this case the Client is obliged to confirm with the Forwarder and implement the empty platforms return from Vuosaari/ Kouvola station of Finnish railways in compliance with the Forwarder's written instructions, ensuring freight costs on Finnish railways and other expenses payment on his own account.

U EAST (Buslovskaya - Dostyk)

The Forwarder's rate for transportation of the consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by container block trains on the route from the departure station **Vuosaari/ Kouvola** of Finnish railways to the destination station **Dostyk - exp.** of Kazakhstan railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 450	1 300	1 700	1 550
Tank container	20'	1 840	1 440	2 250	1 850
All-purpose	40'	2 200	2 050	2 680	2 550
Refrigerator	40'	2 830	2 200	3 530	2 860
All-purpose	45'	2 660	2 120	3 360	2 750
Refrigerator	45'	3 130	2 350	3 830	3 050

The Forwarder's rate includes:

- provision of the fitting platform on the Route (base rate includes 7 (seven) days of the platform locating on Finnish railways);
- railway bill (SMGS) at Buslovskaya station of Russian railways;
- rail rate and customs duty on Kazakhstan and Russian railways;
- transit customs declaration for loaded containers at Buslovskaya station of Russian railways;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate excludes:

- rail rate and other expenses on Finnish railway.

Special rates are valid subject to the return shipment on the Forwarder's platforms which were transported previously from Dostyk/Altynkol station of Kazakhstan railways to Vuosaari/ Kouvola station of Finnish railways in loaded condition. Base rates are applied in case JSC UTLC ERA platforms are unavailable at Vuosaari/ Kouvola station and additional platforms are required for transportation arrangement. In this case the Client is obliged to implement the empty platforms transportation from Vainikkala station to Vuosaari/ Kouvola station of Finnish railways and ensure the freight costs on Finnish railways and other expenses payment on his own account.

U WEST (Altynkol - Buslovskaya)

The Forwarder's rate for transportation of the consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by container block trains on the route from the departure station **Altynkol - exp.** of Kazakhstan railways to the destination station **Vuosaari/ Kouvola** of Finnish railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 600	1 450	2 200	2 100
Tank container	20'	2 180	1 720	2 820	2 380
All-purpose	40'	2 750	2 380	3 750	3 500
Refrigerator	40'	3 330	2 550	4 440	3 730
All-purpose	45'	3 170	2 500	4 270	3 600
Refrigerator	45'	3 630	2 720	4 740	3 880

The Forwarder's rate includes:

- rail rate and customs duty on Kazakhstan and Russian railways;
- transit customs declaration for loaded containers at Altynkol station;
- handling operations at Altynkol station;
- railway bill (Russian-Finnish direct railway communication) at Buslovskaya station of Russian railways;
- provision of the fitting platform on the Route, including nine days (special rate)/seven days (base rate) of the platform location on Finnish railways;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate excludes:

- rail rate and other expenses on Finnish railway.

Special rates are valid subject to the subsequent dispatch of the Forwarder's platforms loaded with containers which previously arrived in loaded condition at Vuosaari/ Kouvola station of Finnish railways and arranged to depart by container block train back to Dostyk/Altynkol station of Kazakhstan railways. In case of the return shipment unavailability, the Forwarder has the right to recalculate services costs in accordance with the base rate. In this case the Client is obliged to confirm with the Forwarder and implement the empty platforms return from Vuosaari/ Kouvola station of Finnish railways in compliance with the Forwarder's written instructions, ensuring freight costs on Finnish railways and other expenses payment on his own account.

U EAST (Buslovskaya - Altynkol)

The Forwarder's rate for transportation of the consignor's/ consignee's loaded (general cargo, non-hazardous, not nonferrous metals) and empty containers by container block trains on the route from the departure station **Vuosaari/ Kouvola** of Finnish railways to the destination station **Altynkol - exp.** of Kazakhstan railways (in U.S. dollars per container):

Type of container	Size, feet	Special rate		Base rate	
		loaded	empty	loaded	empty
		incl. 0% VAT	incl. 0% VAT	incl. 0% VAT	incl. 0% VAT
All-purpose	20'	1 400	1 350	1 650	1 550
Tank container	20'	1 850	1 500	2 250	1 880
All-purpose	40'	2 200	2 050	2 680	2 550
Refrigerator	40'	2 830	2 200	3 530	2 860
All-purpose	45'	2 660	2 120	3 350	2 800
Refrigerator	45'	3 130	2 350	3 830	3 050

The Forwarder's rate includes:

- provision of the fitting platform on the Route (base rate includes 7 (seven) days of the platforms locating on Finnish railways);
- railway bill (SMGS) at Buslovskaya station of Russian railways;
- rail rate and customs duty on Kazakhstan and Russian railways;
- transit customs declaration for loaded containers at Buslovskaya station of Russian railways;
- cargo convoy charges;
- freight forwarder's fee.

The Forwarder's rate excludes:

- rail rate and other expenses on Finnish railway.

Special rates are valid subject to the return shipment on the Forwarder's platforms which were transported previously from Dostyk/Altynkol station of Kazakhstan railways to Vuosaari/ Kouvola station of Finnish railways in loaded condition. Base rates are applied in case JSC UTLC ERA platforms are unavailable at Vuosaari/ Kouvola station and additional platforms are required for transportation arrangement. In this case the Client is obliged to implement the empty platforms transportation from Vainikkala station to Vuosaari/ Kouvola station of Finnish railways and ensure the freight costs on Finnish railways and other expenses payment on his own account.

The information in this notice is not a public offer.